

Your company has decided to update its current SCADA system on the foundation of the *CygNet* Enterprise Operations Platform (EOP). Chances are it's been five to ten years since your organization has traveled this well specified road. You'll be happy to learn that installation, configuration and implementation of a next-generation packaged solution are a lot easier than the custom-built solutions of old. Your next year need not be an endless parade of developers and consultants asking which feature configurations are relevant and which aren't. *CygNet* Enterprise Operations Platform removes that ambiguity and, when combined with the *CygNet* Complete implementation methodology, ensures that what's required gets done.

Rapid Configuration Leaves More Time for Optimization

SCADA software is now in its third evolution, and *CygNet* Software is leading the charge. With a long heritage in product performance and implementation processes, *CygNet* delivers many advantages to customers—both functional and financial. *CygNet*'s Enterprise Operations Platform (EOP) delivers flexible, modular configuration on a foundation of industry standard functionality. Most customers find that 80% of their core SCADA functional requirements can be met “out of the box”—with the remaining 20% met by custom efficiencies optimized for their particular business operation. *CygNet*'s EOP is the foundation of a complete solution which delivers essential functionality implemented in a fraction of the time—at a fraction of the cost of a 100% custom developed system—while still delivering the competitive advantages you demand.

CygNet Complete is a unique professional services implementation methodology that leverages the common experiences of more than 100 energy customer installations. By combining rapid product configuration difference with an intuitive, documented project management approach, *CygNet* professional services immediately and continuously engages customers to understand their business requirements, timelines, and objectives. Getting your production quality EOP system up and running fast and effectively means you begin accruing benefits sooner. A rapid implementation process not only meets your needs today, but also allows your enterprise to respond more quickly to tomorrow's rapidly changing market conditions.

Early User Involvement Ensures Best Results

CygNet understands that early user interaction with the system produces better results. In most custom projects, once the system is developed and ready for testing, it's too late for users to have meaningful impact without massive project changes. *CygNet* Complete's live template process enables you to engage key decision makers up front, when they can make the greatest impact. By allowing your users to test on a functional system, you can focus collectively on building the most mission-critical requirements for your unique operation.

***CygNet* Complete is a customer success model based on rapid product configuration and intuitive implementation methodology—resulting in the delivery of a quicker time to value and beneficial use of the *CygNet* Enterprise Operations Platform.**

Benefits include:

- Rapid installation and configuration of *CygNet* EOP
- Staged implementation to optimize system over time
- Focuses customer team on highest value customizations
- Leverage of industry standards and common requirements
- Minimal system programming and development
- Hassle-free system maintenance, support and upgrades
- Lower TCO, less risk, less disruption than custom-built alternatives

System Sustainability Keeps Operations Nimble and Responsive

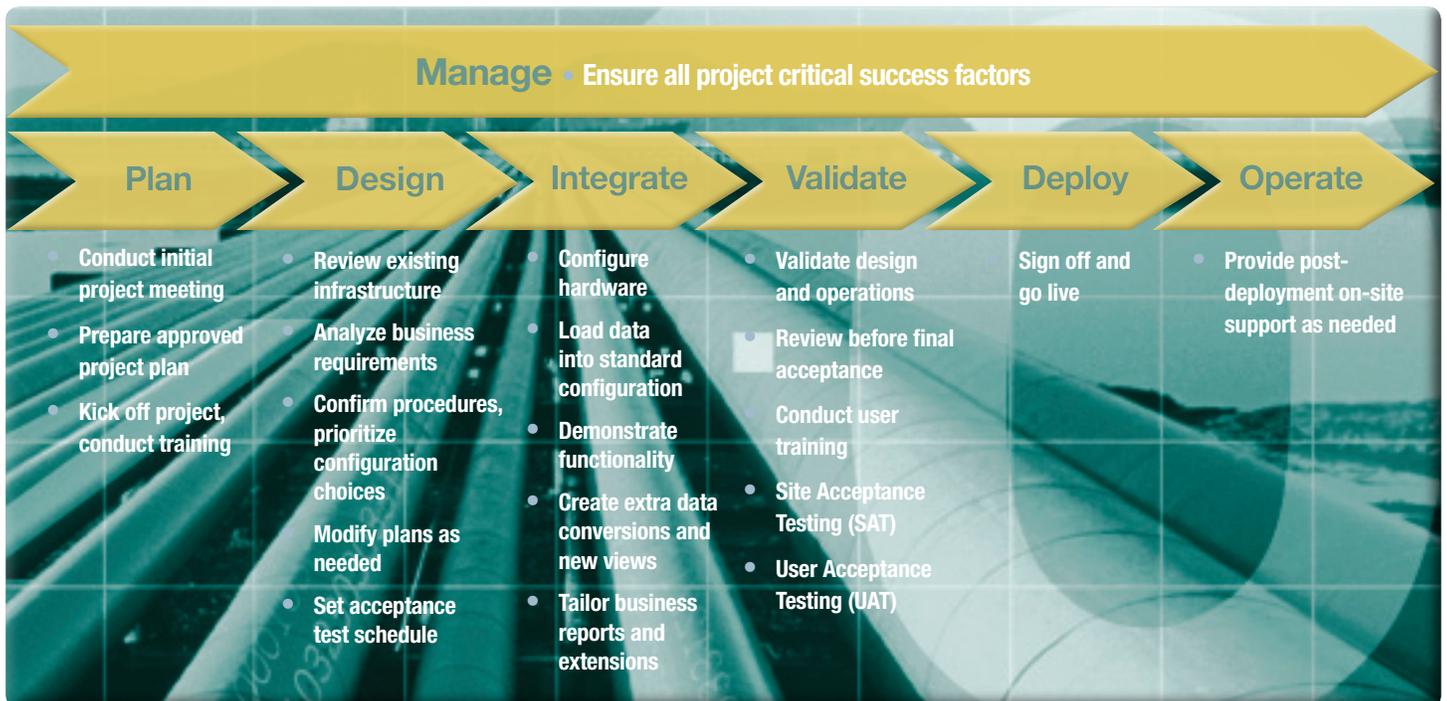
Over time, the flexibility inherent in constantly reconfigurable software like *CygNet* EOP far outweighs the cost of proprietary, rigid custom solutions. Think about it! Isn't your organization ready to break the endless cycle of large project expenditures and lengthy timelines necessary to add or change anything in your old SCADA system? Why sacrifice the additional scale, throughput or functionality your enterprise needs today? Aren't your users demanding more real-time information? *CygNet* professional services experts help Operations become the catalyst leading the charge to deliver more functionality to more users across the enterprise. Do things on your project schedule, not at the whims of consultants and developers. As for your budget: when amortized over a decade, *CygNet* solutions deliver a lower total cost of ownership (TCO) than custom developed systems.

The *CygNet* Complete customer success model provides a foundation for change, growth and increasing complexity that will protect your investment not merely for ten years, but for decades. Its comprehensive project management processes leave behind a single, unified system that is truly evergreen, allowing future software updates to be completed enterprise-wide from one central location—whether next month, again in two years, and over the life of your business. Your operational systems infrastructure will always be current. *CygNet* may just become the last SCADA system replacement project your company will ever have to do. Now how does that sound?

CygNet® Complete projects include:

- Rapid implementation of a live system
- Accurate project planning, measurement and timely reporting
- Scope definition/adherence with defined processes
- Effective change management
- Data management (specifications, sources, conversions, quality)
- Commitment and buy-in from management, users and resources
- A proven improvement path for your system over time

CygNet Complete is a Staged Implementation Methodology Ensuring Customer Success



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